

2020 NAVIGATOR



## ALWAYS BEGIN ON A BRIGHT NOTE

Whatever adventures the day holds for you and your family, the 2020 Lincoln Navigator makes sure they start with a warm embrace. As you approach, Navigator awakens with a graceful greeting. Dynamic signature lighting flows outward beneath the headlamps, while the available illuminated Lincoln Star on the grille glows from within. Power-deployable running boards, backlit door handles and luminous welcome mats invite everyone inside. The front door-sill scuff plates and first two rows of safety belt buckles also feature available illumination, and a field of stars dances across your instrument cluster. Celebrate all of your travels together in Navigator.





REVITALIZE IN YOUR SANCTUARY

Every aspect of the Navigator experience is designed with your serenity in mind. Enter using our new Phone As A Key<sup>1</sup> feature, while Navigator recalls your saved Personal Profile settings for the driver's seat and so much more. Your passenger can also enjoy available 1st-row passenger-seat memory, as you both relax into the available 30-way Perfect Position Seats with the most adjustability in the class,<sup>2</sup> plus Active Motion<sup>®</sup> massage functionality, and heated and ventilated settings. The available Head-Up Display<sup>3</sup> can be customized to help you stay informed, and it's easily seen in various light conditions. An available 360-Degree Camera lets you see a bird's-eye view of your vehicle and its surroundings on the high-definition 10" color screen. Plus, you can securely stow and charge your phone on the wireless charging pad<sup>4</sup> inside the media bin.

STAY INFORMED AND ENTERTAINED

SiriusXM<sup>®</sup> gives you ad-free music, plus sports, comedy, news and talk – inside your Navigator and on the go – with a 6-month All Access trial subscription.<sup>5</sup> With the Voice-Activated Touchscreen Navigation System, you'll also enjoy a 6-year subscription<sup>5</sup> to SiriusXM Traffic and Travel Link<sup>®</sup> services.

<sup>1</sup>Requires feature activation. Not compatible with all smartphones. <sup>2</sup>Class is Large Traditional Premium Utilities based on Lincoln segmentation. <sup>3</sup>Don't drive while distracted. See owner's manual for details and system limitations. <sup>4</sup>Qi wireless charging may not be compatible with all mobile phones. <sup>5</sup>All SiriusXM services require a subscription, sold separately by SiriusXM after the trial period. Fees and taxes apply. See SiriusXM Customer Agreement for complete terms at <http://www.siriusxm.com>. All fees, content and features are subject to change. Traffic information not available in all markets. SiriusXM satellite service for 2020 model-year Lincoln vehicles is not available in Puerto Rico; SiriusXM streaming service is available for purchase.



ENGAGE WITH EXCLUSIVE AUDIO

Lincoln is the only automaker to offer you the Revel<sup>®</sup> and available Revel Ultima Audio Systems. You won't just hear their expertly engineered level of precision and musical accuracy – you'll feel it. With personalized listening modes, it can seem like you're in the "Audience" or up "On Stage." The outstanding, multi-dimensional sound is courtesy of advanced cabin correction tuning, QuantumLogic<sup>®</sup> Surround sound technology, and Revel Waveguides.



**REVEL**  
14 SPEAKERS  
Standard



**REVEL ULTIMA**  
20 SPEAKERS  
Available





#### CARE FOR YOUR CREW

From epic road trips to everyday errands, your family deserves the luxurious comfort of Navigator. Relaxing is easy with best-in-class 2nd-row leg room, plus an available power panoramic Vista Roof® that offers skyward views for all. Seat up to 7 with the heated 2nd-row PowerFold® captain's chairs, and your choice of a pass-through to the 3rd row or an available center console. To seat up to 8, select the available 2nd-row PowerFold bench seat, which also features heated outboard positions and a class-exclusive sliding middle seat.

Treat your passengers to the available Lincoln Play™ Rear-Seat Entertainment System featuring 2 vibrant 10" screens. Those in the 3rd row can enjoy power-reclining seat backs. Plus, everyone can take advantage of 6 USB ports, four 12V powerpoints and a 110V power outlet for recharging all sorts of devices.

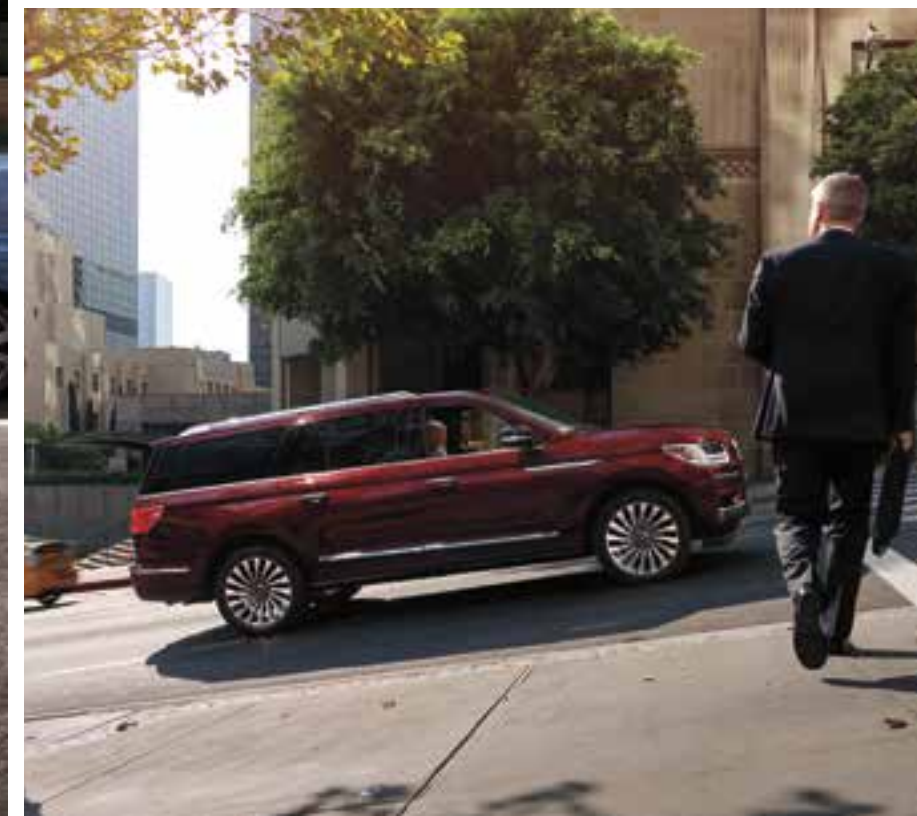
#### TRAVEL WITH EASE

Simply kick your foot beneath the hands-free liftgate to access the spacious cargo area. Then, press the PowerFold 2nd- and 3rd-row seat buttons to create a flat load floor in a flash. The available Tiered Cargo Area Management System can be configured 4 ways: as a partition, a shelf or a flat load surface, or positioned to help keep items securely inside as the liftgate opens.<sup>1</sup>

<sup>1</sup>Cargo and load capacity limited by weight and weight distribution.







#### JOURNEY WITH CONFIDENCE

Our extensive collection of standard and available driver-assist technologies<sup>1</sup> utilizes a network of sensors and sophisticated cameras to offer you support during many scenarios. These advanced features are all aimed at helping you feel confident in the 2020 Lincoln Navigator.

<sup>1</sup>Driver-assist features are supplemental and do not replace the driver's attention, judgment and need to control the vehicle.

#### STANDARD LINCOLN CO-PILOT360™

From help lighting up the night to staying on course, taking the guesswork out of what's behind your vehicle and more, every Navigator driver can benefit from our Lincoln Co-Pilot360 suite of driver-assist technologies,<sup>1</sup> which includes:

- AUTO HIGH-BEAM HEADLAMPS**
- BLIND SPOT DETECTION WITH CROSS-TRAFFIC ALERT AND TRAILER COVERAGE**
- LANE-KEEPING SYSTEM**
- PRE-COLLISION ASSIST WITH AUTOMATIC EMERGENCY BRAKING**
- REAR VIEW CAMERA WITH WASHER**

#### ADDITIONAL ASSISTANCE

Who hasn't been frustrated by a traffic backup? Or by trying to find a parking space – and maneuver into it – on a busy street? These features<sup>1</sup> are designed to help with those moments and more:

- ENHANCED ACTIVE PARK ASSIST**
- FORWARD AND REVERSE SENSING SYSTEMS**
- RAIN-SENSING WINDSHIELD WIPERS**

Navigator Reserve adds:

- 360-DEGREE CAMERA WITH FRONT CAMERA WASHER**
- ADAPTIVE CRUISE CONTROL WITH STOP-AND-GO**
- AVAILABLE HEAD-UP DISPLAY**





#### GLIDE EFFORTLESSLY

Imagine yourself calmly in command – at peace with your surroundings. The standard Adaptive Suspension helps take you there smoothly by isolating the vehicle from road imperfections, while enhanced sound-absorbing materials and Active Noise Control help keep road noise at bay. The result is a relaxing atmosphere conducive to quiet contemplation or pleasant conversation.

Navigator also reinforces your calm confidence with best-in-class 450 horsepower<sup>1</sup> and 510 lb.-ft. of torque<sup>1</sup> produced by its Twin-Turbocharged 3.5-liter V6 engine. The 3.5-liter is mated to a 10-speed SelectShift<sup>®</sup> automatic transmission designed to adapt in real-time, engaging the right gear at the right time to deliver the performance you seek.







#### ENHANCE THE WAYS YOU MAKE MEMORIES

With a best-in-class tow rating of 8,700 lbs.,<sup>1</sup> Navigator makes it easy to enrich your adventures with family and friends. You'll also benefit from our Smart Trailer Tow Connector and trailer sway control<sup>2</sup> technologies. Plus, available Pro Trailer Backup Assist™ lets you rotate a control knob in the direction you want your trailer to go, as the system steers the vehicle to turn the trailer for you.<sup>3</sup> The available electronic traction assist helps with stability in turns, in addition to situations like boat launch ramps. It can shift torque to the wheel with the greatest traction, to help keep you moving.

<sup>1</sup>Max. towing of 8,700 lbs. on Navigator RWD with Heavy-Duty Trailer Tow Package (not shown); max. towing of 8,400 lbs. on Navigator L RWD with Heavy-Duty Trailer Tow Package (shown). Max towing varies based on cargo, vehicle configuration, accessories and number of passengers. <sup>2</sup>Remember that even advanced technology cannot overcome the laws of physics. It's always possible to lose control of a vehicle due to inappropriate driver input for the conditions. <sup>3</sup>Driver-assist features are supplemental and do not replace the driver's attention, judgment and need to control the vehicle. <sup>4</sup>When equipped with Heavy-Duty Trailer Tow Package and 4WD.



#### THRIVE WITH LINCOLN DRIVE MODES

Navigator puts the power to adapt to changing weather and more – right at your fingertips. Simply turn the knob to choose a Lincoln Drive Mode. The system adjusts automatically according to the mode you've selected – traction control, steering and pedal response, suspension and available 4-wheel drive (4WD) settings, even the sound of the engine. From Normal to available Slow Climb,<sup>4</sup> beautiful animations on the digital instrument cluster help you make your selection, and Navigator takes care of the rest.







#### COMMAND: WITH YOUR VOICE

SYNC 3 voice-activated technology<sup>1</sup> connects your tech with your Navigator, and puts you in control of calls, music and more with the tap of a button on your steering wheel and simple voice commands. You can also tap or swipe the stunning 10" touchscreen. To see your phone's familiar interface on the large screen, you can take advantage of compatibility with Apple CarPlay<sup>®2</sup> for your iPhone<sup>®</sup> or Android Auto<sup>™2</sup> for your Android<sup>™</sup> smartphone.

#### LINK: TO WHAT MATTERS MOST

Navigator also lets you enjoy voice control of compatible mobile apps on your connected phone using SYNC 3 AppLink.<sup>®3</sup> The system works with your Lincoln Way<sup>™</sup> App<sup>4</sup> and many others. You can use it with the Waze<sup>™5</sup> community-based traffic and navigation app on your iPhone. It also works with the Lincoln+Alexa app,<sup>6</sup> so you can ask Alexa to play music, listen to audiobooks, check the weather, control smart home devices and more while inside your Navigator.

#### CONNECT: WITH IN-VEHICLE WI-FI

Since Navigator offers available seating for up to 8 people, a vast array of smartphones, tablets, gaming systems and computers may come along for the ride. Lincoln Connect<sup>™7</sup> with 4G LTE Wi-Fi hotspot capability provides a strong connection for up to 10 devices at once.<sup>8</sup> So everyone can enjoy their favorites – from inside of Navigator and up to 50' away.

APPLE CARPLAY & ANDROID AUTO COMPATIBILITY | LINCOLN WAY APP | WAZE | LINCOLN+ALEXA | 4G LTE WI-FI HOTSPOT CAPABILITY

<sup>1</sup>Don't drive while distracted. Use voice-operated systems when possible; don't use handheld devices while driving. Some features may be locked out while the vehicle is in gear. Not all features are compatible with all phones. <sup>2</sup>Requires device with active data service and compatible software. SYNC 3 does not control 3rd-party products while in use. 3rd parties are solely responsible for their respective functionality. <sup>3</sup>Commands may vary by phone and AppLink software. <sup>4</sup>Available via download and compatible with select smartphone platforms. Learn more at [lincolnway.com](http://lincolnway.com). Message and data rates may apply. <sup>5</sup>Waze is available via iPhone with SYNC 3 and on Android Auto. Commands may vary by phone and AppLink software. Don't drive while distracted. Use voice-operated systems when possible; don't use handheld devices while driving. Some features may be locked out while the vehicle is in gear. Not all features are compatible with all phones. Message and data rates may apply. <sup>6</sup>Don't drive while distracted or while using handheld devices. Use voice controls. Certain Alexa functionality is dependent on smart phone and home technology. <sup>7</sup>Certain restrictions, 3rd-party terms and data rates may apply. See footnote 3 on the page titled "Standard Features," and your Lincoln Dealer for details. <sup>8</sup>Don't drive while distracted or while using handheld devices. Use voice controls.



**LINCOLN BLACK LABEL** is your invitation to a uniquely elevated automotive experience, one that revolves around you. Our 2020 collection features carefully curated design themes inspired by the love of travel, the arts, culture, architecture and more. We welcome you to explore each theme and its premium materials at your leisure with a one-on-one consultation in the Lincoln Black Label studio at your dealership or another place of your choosing.<sup>1</sup> We will be pleased to bring a test-drive vehicle to your choice of location as well.<sup>1</sup> When your new Lincoln is ready, we will deliver it directly to you,<sup>1</sup> so you may begin accessing your extraordinary member privileges. This is ownership on your terms. It's luxury exemplified, inside and out.

# LINCOLN BLACK LABEL



#### RECOGNIZING YOUR LOYALTY

Lincoln Access Rewards™ points earned by Lincoln Black Label owners can be redeemed toward distinctive benefits offered by your dealer and Lincoln, including **Culinary Collection** dining experiences,<sup>2</sup> **Annual Vehicle Detailings**<sup>1</sup> and much more.

#### PUTTING TRAVEL STRESS ON STANDBY

You and your spouse or significant other can enjoy a complimentary 12-month **CLEAR® Membership**<sup>3</sup> as another benefit of your Lincoln Black Label purchase. CLEAR biometric technology helps you bypass security lines at 50+ of the busiest airports, stadiums and other venues nationwide.

#### EFFORTLESS MAINTENANCE

Your new Lincoln Black Label vehicle features a **Premium Maintenance Plan** for 4 years/50,000 miles/4 service visits, whichever occurs first. It covers required scheduled maintenance for original equipment and wear items, and includes complimentary **Lincoln Pickup & Delivery™** within a 50-mile radius.<sup>4</sup> We'll even leave you with a complimentary **Lincoln Loaner**<sup>1</sup> during your service. It's an effortless door-to-door experience.

#### COMPLIMENTARY CAR WASHES

Just visit any participating Lincoln Black Label Dealer during regular business hours.<sup>5</sup>

#### LINCOLN BLACK LABEL CONCIERGE

Contact a trained representative, any time, day or night.



Vehicles available at Lincoln Black Label Dealers only. <sup>1</sup>Restrictions may apply. See a participating Lincoln Black Label Dealer for complete details. <sup>2</sup>Reservation must be made in advance with Lincoln Black Label Concierge. Offer not available on used or Certified Pre-Owned Lincoln Black Label vehicles. Offer is not available to walk-in diners. Owners of 2020 vehicles and newer will need to redeem Points through Lincoln Access Rewards for reservation. Terms and restrictions apply. Visit <https://owner.lincoln.com> for complete

details. <sup>3</sup>CLEAR is currently available to U.S. citizens and legal permanent residents with valid photo I.D. Program eligibility for new retail purchases of 2018 and newer model-year Lincoln vehicles (12 months on Lincoln Black Label models; 6 months on all other Lincoln models). Full CLEAR enrollment, including biometrics, required to be completed within 120 days of vehicle delivery. <sup>4</sup>Service is available for retail and warranty repair. <sup>5</sup>During ownership by first registered Lincoln Black Label owner.

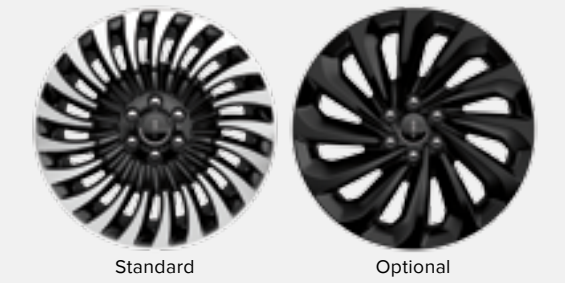


**LINCOLN BLACK LABEL NAVIGATOR**

**YACHT CLUB**  
 Capture the magic of a light breeze and calm seas on a warm summer day with the Yacht Club theme offered exclusively on Navigator. All 3 rows of seats are wrapped in Coastal Blue Venetian leather with linear micro-perforation patterned inserts. Whitewashed Teak trim reinforces the nautical tone, while Sand colored Dinamica® gives the headliner its soft finish. It's all inspired by the finest yachts.

**DESTINATION**  
 Travel becomes art with this adventurous theme. A carefully curated blend of elements gives the Mahogany Red cabin texture and depth. Inserts featuring a stunning diamond-weave perforation pattern complement the Venetian leather seats. The suede-like feel of Dinamica wraps the headliner, and eye-catching Khaya wood accents help to make this sumptuous environment a Destination unto itself.

**CHALET**  
 The majestic Chalet theme is designed to awaken your senses to the invigorating luxuries of a mountainside getaway. Espresso and Alpine colored leathers commingle in this alluring space featuring Venetian leather seats with Lincoln Star perforation pattern inserts and a luxurious Alpine colored Dinamica headliner. Soothingly linear Silverwood appliqué guide you toward rejuvenating peace.



See Lincoln.com for features and options.



**YACHT CLUB**  
 Coastal Blue Venetian/Whitewashed Teak



**DESTINATION**  
 Mahogany Red Venetian/Khaya



**CHALET**  
 Alpine Venetian/Silverwood





|  |
|--|
| <b>ENGINE</b>  |
| <b>Twin-Turbocharged 3.5-liter V6</b>  |
| with Auto Start-Stop Technology<br>450 hp @ 5,500 rpm <sup>1</sup><br>510 lb.-ft. of torque @ 3,000 rpm <sup>1</sup> |
| EPA-estimated fuel economy ratings <sup>2</sup>  |
| <b>RWD</b> 16 city/22 hwy/19 combined mpg<br><b>STANDARD:</b><br><b>NAVIGATOR/NAVIGATOR RESERVE</b>                  |
| <b>4WD</b> 16 city/21 hwy/18 combined mpg<br><b>OPTIONAL:</b><br><b>NAVIGATOR/NAVIGATOR RESERVE</b>                  |

**RWD** 16 city/21 hwy/18 combined mpg  
**STANDARD:** NAVIGATOR L RESERVE

**4WD** 16 city/21 hwy/18 combined mpg  
**OPTIONAL:** NAVIGATOR L RESERVE

|   |
|---|
| <b>PERFORMANCE &amp; HANDLING</b>   |
| 3.73:1 rear axle ratio  |
| 10-speed automatic transmission with SelectShift <sup>®</sup> capability and paddle activation  |
| Active Grille Shutters  |
| Adaptive Suspension   |
| Dual exhaust with chrome tips   |
| Electric parking brake  |
| Lincoln Drive Modes: Normal, Conserve, Excite, Slippery and Deep Conditions   |
| <b>LINCOLN CO-PILOT360™</b>   |
| Auto High-Beam Headlamps  |
| Blind Spot Detection with Cross-Traffic Alert and Trailer Coverage  |
| Lane-Keeping System (includes Lane-Keeping Assist, Lane-Keeping Alert and Driver Alert)   |
| Pre-Collision Assist with Automatic Emergency Braking (AEB) (includes Pedestrian Detection, Forward Collision Warning and Dynamic Brake Support)            |
| Rear View Camera with Washer  |
| <b>DRIVER-ASSIST TECHNOLOGY</b>   |
| Auto Hold   |
| Autolamp Automatic On/Off Headlamps   |
| Enhanced Active Park Assist with Park Out Assist  |
| Forward and Reverse Sensing Systems   |
| Hill Descent Control™ (4WD only)  |
| Rain-Sensing Windshield Wipers  |
| <b>DRIVER CONTROLS</b>  |
| Leather- and wood-trimmed, heated steering wheel with controls for audio and cruise   |
| Personal Profiles (memory settings for positions of driver’s seat, sideview mirrors, power-adjustable pedals, steering column, audio, climate and displays) |
| Power-tilt/-telescoping steering column with memory   |
| Power windows with one-touch-up/-down feature   |
| Remote Start System   |
| Tri-zone electronic automatic temperature control with rear auxiliary controls and vents  |
| Universal garage door opener  |

|  |
|--|
| <b>EXTERIOR</b>  |
| Hands-free liftgate  |
| LED daytime running lamps, adaptive headlamps with signature lighting, and taillamps   |
| Power-adjustable, autofold, heated sideview mirrors with integrated LED turn signal indicators, memory, auto-dimming driver’s side, and black caps |
| Side-wind stabilization  |
| Tow hooks integrated into front fascia (4WD only)  |
| Trailer Tow Prep Package: 4-/7-pin wiring connectors, transmission oil cooler (4WD only), Smart Trailer Tow Connector, and trailer sway control    |
| Windshield wiper de-icer   |

|  |
|--|
| <b>LINCOLN EMBRACE</b>                       |
| LED-illuminated exterior door handle pockets |
| Lincoln Approach Detection System            |
| Lincoln logo illuminated welcome mats        |
| Lincoln Signature Lighting                   |

|  |
|--|
| <b>CONNECTIVITY &amp; ENTERTAINMENT</b>  |
| Lincoln Connect™ <sup>3</sup> with 4G LTE Wi-Fi hotspot capability (enables Lincoln Way™ App <sup>4</sup> features when activated)   |
| Phone As A Key <sup>5</sup>  |
| Revel <sup>®</sup> Audio System with 14 speakers; includes HD Radio™ Technology  |
| SiriusXM <sup>®</sup> with 6-month All Access trial subscription <sup>6</sup>  |
| SYNC <sup>®</sup> 3 Enhanced Voice Recognition Communications and Entertainment System with 10" LCD capacitive touchscreen, 911 Assist <sup>®</sup> SYNC 3 AppLink <sup>®</sup> Apple CarPlay <sup>®</sup> and Android Auto™ compatibility, and 2 smart-charging USB ports |
| Voice-Activated Touchscreen Navigation System with pinch-to-zoom capability, and integrated SiriusXM Traffic and Travel Link <sup>®</sup> with 6-year subscription <sup>6</sup>  |

|  |
|--|
| <b>INTERIOR</b>  |
| 1st-row center floor console with winged armrest   |
| 1st-row overhead console with sunglasses holder and conversation mirror  |
| 2nd- and 3rd-row fast-charging USB ports (4)   |
| 3rd-row PowerFold <sup>®</sup> 60/40 split bench seat with power recline and remote-folding outboard head restraints |
| 12" configurable LCD instrument cluster  |
| 12V powerpoints (4)  |
| 110V/150W AC power outlet  |
| Active Noise Control   |
| Ambient lighting   |
| Auto-dimming, frameless rearview mirror  |
| Illuminated front door-sill plates   |
| LED dome and reading lights  |
| Wireless charging pad in 1st-row center console media bin  |

|  |
|--|
| <b>SAFETY &amp; SECURITY</b>   |
| Personal Safety System™ for driver and front passenger with dual-stage front airbags, <sup>7</sup> safety belt pretensioners, safety belt energy-management retractors, safety belt usage sensors, driver’s seat position sensor, crash severity sensor, restraint control module and Front-Passenger Sensing System |
| 3-point safety belt restraints for all seating positions; height-adjustable in 1st row   |
| Front-seat side airbags <sup>7</sup>   |
| Safety Canopy <sup>®</sup> System with 3-row side-curtain airbags, <sup>7</sup> roll-fold technology and rollover sensor   |
| AdvanceTrac <sup>®</sup> with RSC <sup>®</sup> (Roll Stability Control™)   |
| Individual Tire Pressure Monitoring System (TPMS) (excludes spare)   |
| LATCH (Lower Anchors and Tether Anchors for Children) for all 2nd-row seating positions and 3rd-row outboard seating positions   |
| MyKey <sup>®</sup> technology to help encourage responsible driving  |
| SecuriCode™ invisible keypad   |
| SOS Post-Crash Alert System™   |

|  |
|--|
| <b>TRIM SERIES</b>   |
| <b>NAVIGATOR</b><br>Includes Standard Features, plus:  |
| 1st- and 2nd-row Lincoln Soft Touch Seats with perforated premium leather-trimmed inserts; 3rd-row Lincoln Soft Touch Seat         |
| 1st-row heated and ventilated Comfort captain’s chairs with 10-way power adjustability and 4-way adjustable head restraints        |
| 2nd-row heated, low-back, PowerFold captain’s chairs with pass-through to 3rd row  |
| Ebony power-deployable running boards  |
| Rear-wheel drive (RWD)   |
| <b>OPTIONS</b>   |
| 2nd-row 40/20/40 split-folding bench seat with PowerFold, outboard heat and recline, and sliding middle section                    |
| 4-wheel drive (4WD)  |
| Adaptive Cruise Control with Stop-and-Go   |
| Enhanced security (Passive Anti-Theft System, perimeter alarm, and intrusion and inclination sensors)                              |
| Floor liners in 1st and 2nd rows   |
| <b>NAVIGATOR RESERVE/NAVIGATOR L RESERVE</b><br>Includes certain Navigator Features, plus:   |
| 1st- and 2nd-row premium leather-trimmed seats   |
| 1st-row heated and ventilated Perfect Position Seats with 24-way power adjustability including thigh extenders and head restraints |
| 1st-row passenger-seat memory  |
| 2nd-row heated, low-back, PowerFold captain’s chairs with 2nd-row center console   |
| 360-Degree Camera with front camera wash   |
| Adaptive Cruise Control with Stop-and-Go   |
| Ebony power-deployable illuminated running boards  |
| Enhanced security (intrusion and inclination sensors)  |
| Power, panoramic Vista Roof <sup>®</sup>   |
| Reversible cargo area mat  |

|  |
|--|
| <b>OPTIONS</b>   |
| <b>Equipment Collection 201A (Embrace Plus Package):</b> Head-Up Display, illuminated Lincoln Star on grille, and 1st- and 2nd-row illuminated safety belt buckles   |
| <b>Equipment Collection 208A:</b> All contents of 201A; plus <b>Monochromatic Package:</b> 22" 12-spoke Ebony-painted aluminum wheels, body-color sideview mirror caps, monochromatic grille and badging (available only with Infinite Black, Pristine White or Ceramic Pearl) |
| <b>Cargo Convenience Package:</b> Tiered Cargo Management System and roof-rack crossbars   |
| <b>Heavy-Duty Trailer Tow Package:</b> electronic traction assist, heavy-duty radiator, Pro Trailer Backup Assist, <sup>™8</sup> and integrated trailer brake controller (TBC) (adds Slow Climb to Lincoln Drive Modes on 4WD models)  |
| <b>Luxury Package:</b> 1st-row heated and ventilated Perfect Position Seats with Active Motion <sup>®</sup> massage functionality and 30-way power adjustability including thigh extenders and head restraints; and Revel Ultima Audio System with 20 speakers                 |
| 2nd-row 40/20/40 split-folding bench seat with PowerFold, outboard heat and recline, and sliding middle section  |
| 2nd-row heated, low-back, PowerFold captain’s chairs with pass-through to 3rd row  |
| 4-wheel drive (4WD)  |
| Floor liners in 1st and 2nd rows   |
| Inflatable 2nd-row safety belts for outboard seating positions   |
| Lincoln Play™ (Rear-Seat Entertainment System with 2 pairs of wireless headphones) <sup>9</sup>  |

|   |                   |             |       |
|---|-------------------|-------------|-------|
| <b>DIMENSIONS</b>                         |                   |             |       |
|   | NAVIGATOR         | NAVIGATOR L |       |
| WHEELBASE                                 | 122.5"            | 131.6"      |       |
| LENGTH                                    | 210.0"            | 221.9"      |       |
| HEIGHT RWD                                | 76.4"             | 76.2"       |       |
| 4WD                                       | 76.3"             | 76.1"       |       |
| WIDTH                                     | Including mirrors | 93.8"       | 93.8" |
|   | Mirrors folded    | 83.6"       | 83.6" |
| HEAD ROOM                                 |                   |             |       |
| 1st row (max.)                            | 41.8"             | 41.8"       |       |
| 2nd row                                   | 40.0"             | 40.0"       |       |
| 3rd row                                   | 37.3"             | 37.4"       |       |
| LEG ROOM                                  |                   |             |       |
| 1st row (max.)                            | 43.9"             | 43.9"       |       |
| 2nd row                                   | 41.1"             | 41.1"       |       |
| 3rd row                                   | 36.1"             | 36.1"       |       |
| HIP ROOM                                  |                   |             |       |
| 1st row                                   | 61.9"             | 61.9"       |       |
| 2nd row                                   | 61.6"             | 61.6"       |       |
| 3rd row                                   | 51.4"             | 51.4"       |       |
| SHOULDER ROOM                             |                   |             |       |
| 1st row                                   | 65.2"             | 65.2"       |       |
| 2nd row                                   | 65.1"             | 65.1"       |       |
| 3rd row                                   | 64.2"             | 64.3"       |       |
| CARGO VOLUME (cu. ft.)                    |                   |             |       |
| 1st row (behind)                          | 103.3             | 120.2       |       |
| 2nd row (behind)                          | 57.5              | 73.3        |       |
| 3rd row (behind)                          | 19.3              | 34.3        |       |
| MAX. TOWING CAPACITY (lbs.) <sup>10</sup> |                   |             |       |
| RWD                                       | 8,700             | 8,400       |       |
| 4WD                                       | 8,300             | 8,100       |       |
| FUEL TANK (gal.)                          | 23.6              | 27.8        |       |

|  |
|--|
| <b>NAVIGATOR/NAVIGATOR L 2ND-ROW CONFIGURATIONS</b>              |
| 7-PASSENGER SEATING<br>Captain’s chairs with pass-through        |
| <b>STANDARD:</b> NAVIGATOR<br><b>OPTIONAL:</b> NAVIGATOR RESERVE |
| Captain’s chairs with console                                    |
| <b>STANDARD:</b> NAVIGATOR RESERVE                               |
| 8-PASSENGER SEATING<br>40/20/40 bench seat                       |
| <b>OPTIONAL</b>  |

|  |
|--|
| <b>LINCOLN ACCESSORIES</b>   |
| <b>ELECTRONICS</b><br>Bullfrog <sup>®</sup> portable Bluetooth <sup>®</sup> speakers <sup>9</sup><br>Dash cams <sup>9</sup><br>NextBase <sup>®</sup> Duo Cinema <sup>9,11</sup><br>Remote start systems<br>Vehicle Security System   |
| <b>EXTERIOR</b><br>Full vehicle cover <sup>9</sup><br>Racks and carriers <sup>9</sup><br>Roof crossbars <sup>9,12</sup><br>Side window deflectors <sup>9</sup><br>Splash guards <sup>9</sup><br>Sportz <sup>®</sup> tent <sup>9</sup><br>Towing accessories<br>Wheel lock kit  |
| <b>INTERIOR</b><br>Ash cup/coin holders<br>Battery jump-start system <sup>9</sup><br>Cargo area protectors<br>Carpeted floor mats<br>Custom UVS100 <sup>®</sup> sunscreen <sup>9</sup><br>First aid and roadside assistance kits <sup>9</sup><br>Floor liners<br>In-vehicle safe <sup>9</sup><br>Portable mini-fridge <sup>9</sup><br>Protective seat covers <sup>9</sup><br>Soft cargo cooler bag<br>Soft cargo organizers (large and standard sizes) |
| <b>SHOP THE COMPLETE COLLECTION</b><br>accessories.lincoln.com   |

<sup>[1]</sup>Horsepower and torque ratings based on premium fuel per SAE J1349® standard. Your results may vary.
<sup>[2]</sup>Actual mileage will vary.
<sup>[3]</sup>At purchase, the Lincoln Connect modem is connected and sending vehicle data (e.g., diagnostics) to Lincoln. To disable, or for more information, see in-vehicle connectivity settings. Learn more at www.Connectedlincoln.com. Lincoln Connect (standard on select vehicles) and complimentary Connected Service are required for remote features (See Lincoln Way Terms for details). Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected service excludes Wi-Fi hotspot. Wi-Fi hotspot includes unlimited wireless data trial for 1 month that begins upon AT&T activation. To activate, go to www.att.com/lincoln.
<sup>[4]</sup>Lincoln Way smartphone app, for use with Lincoln Connect, is available via download and compatible with select smartphone platforms. Lincoln Way is on the App Store® and Google Play.™ Learn more at lincolnway.com. Message and data rates may apply.
<sup>[5]</sup>Requires feature activation.
<sup>[6]</sup>All SiriusXM services require a subscription, sold separately by SiriusXM after the trial period. Fees and taxes apply. See SiriusXM Customer Agreement for complete terms at http://www.siriusxm.com. All fees, content and features are subject to change. Traffic information not available in all markets. SiriusXM satellite service for 2020 model-year Lincoln vehicles is not available in Puerto Rico; SiriusXM streaming service is available for purchase.
<sup>[7]</sup>Always wear your safety belt and secure children in the rear seat.
<sup>[8]</sup>Please consult your owner’s manual or Pro Trailer Backup Assist Measurement Card for information on setting up your trailer.
<sup>[9]</sup>Lincoln Licensed Accessory.
<sup>[10]</sup>When properly configured.
<sup>[11]</sup>Not available with 1st-row Perfect Position Seats.
<sup>[12]</sup>Consult owner’s manual for details on roof-rack load limits.

<sup>[1]</sup>Lincoln Original Accessories will be warranted for whichever provides you the greatest benefit: 24 months/unlimited mileage, or the remainder of your Bumper-to-Bumper 4-year/50,000-mile New Vehicle Limited Warranty. Lincoln Licensed Accessories (LLA) are warranted by the accessory manufacturer’s warranty. LLA are designed and developed by the accessory manufacturer and have not been designed or tested to Ford Motor Company engineering requirements. Contact your Lincoln Dealer for details and/or a copy of all limited warranties. Amazon, Key by Amazon, Prime, Alexa and all related logos are trademarks of Amazon.com, Inc. or its affiliates. Android, Android Auto, Google, Google Play, Waze and other marks are trademarks of Google Inc. Apple, Apple CarPlay and iPhone are trademarks of Apple Inc., registered in the U.S. and other countries. App Store is a service mark of Apple Inc. Bullfrog is a registered trademark of Stillwater Designs. HD Radio is a proprietary trademark of iBiquity Digital Corp. QuantumLogic, Revel, Ultima and the Revel logo are trademarks of HARMAN International Industries, registered in the United States and other countries. SiriusXM and all related marks and logos are trademarks of SiriusXM Radio Inc. The Bluetooth word mark is a trademark of the Bluetooth SIG, Inc.





Ebony with Santos Rosewood Navigator 1-9 Reserve 1-10  
 Cappuccino with Espresso Ash Swirl Navigator 1-9 Reserve 1-10  
 Medium Slate with Gray Ash Swirl Reserve 1-5  
 Russet with Santos Rosewood Reserve 2-8

## ENJOY THE BENEFITS OF THE LINCOLN WAY™

**EFFORTLESS**  
 Download the Lincoln Way App<sup>2</sup> to your mobile device to enjoy an effortless vehicle ownership experience.

- Take control with Phone As A Key,<sup>3</sup> start, stop, lock, unlock and scheduled remote start features enabled by Lincoln Connect<sup>†</sup>™<sup>4</sup>
- Schedule Lincoln Pickup & Delivery™ of your vehicle for dealer service appointments<sup>5</sup>
- Get help with 24/7 Roadside Assistance<sup>6</sup>
- Activate your vehicle's Wi-Fi hotspot capability<sup>4</sup>

**PERSONALIZED**  
 Driving and maintaining your new Lincoln is an easy, personalized experience with the Lincoln Way App.

- Locate where your vehicle is parked
- Check your vehicle's fuel level, tire pressure and oil life
- View how-to videos, your vehicle owner's manual and warranty information
- Learn more about your vehicle with Vehicle Health Reports

**REWARDING**  
 Designed to celebrate Lincoln owners, the Lincoln Way App is your exclusive access to unique privileges.

- Enjoy Lincoln Access Rewards™ – our premier loyalty program – featuring benefits and distinctive experiences offered by your dealer, Lincoln and others
- Receive secure deliveries to your vehicle with Key by Amazon in-car delivery<sup>7</sup>
- Connect with your Lincoln Concierge for answers to questions about your vehicle, help with your account and more

**PRIORITIZED**  
 Lincoln is also collaborating with CLEAR® biometric technology to help you put travel stress on standby.

- Bypass security lines at 50+ of the busiest airports, stadiums and other venues nationwide using your biometrics
- As a 2020 Lincoln Navigator owner, you and your spouse or significant other can enjoy a 6-month complimentary CLEAR membership<sup>8</sup>
- Start taking the fast, smart and friendly way through security with CLEAR



Exterior and interior colors shown are representative only. Actual interiors may vary. <sup>1</sup>Additional charge. <sup>2</sup>Available via download and compatible with select smartphone platforms. Learn more at [lincolnway.com](http://lincolnway.com). Message and data rates may apply. <sup>3</sup>Requires feature activation. Not compatible with all smartphones. <sup>4</sup>Certain restrictions, 3rd-party terms and data rates may apply. See footnote 3 below "Standard Features" on previous page, and your Lincoln Dealer for details. <sup>5</sup>Lincoln Pickup & Delivery is valid for owners of 2017 or newer model-year Lincoln vehicles. Service available for retail and warranty repairs. Mileage limitations may apply. See dealer for details. <sup>6</sup>Coverage, for original owner, varies based on vehicle model year. Non-transferable. For complete details, go to [lincolnowner.com](http://lincolnowner.com) or your Lincoln Dealer. <sup>7</sup>Available for select Lincoln 2018 and later model-year vehicles equipped with Lincoln Connect. The Lincoln Way App and Key by Amazon App require iOS 10.0 or higher on select iPhone® models and Android™ 5.0 or higher on select phones. Lincoln Way, compatible with select smartphone platforms, is available via a download. Lincoln Connect service required for remote features (see Lincoln Way Terms for details). Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Message and data rates may apply. In-car delivery is available only to Amazon Prime members in select U.S. cities and surrounding areas. Check your eligibility at [www.amazon.com/keyforcar](http://www.amazon.com/keyforcar). <sup>8</sup>CLEAR is currently available to U.S. citizens and legal permanent residents with valid photo I.D. Program eligibility for new retail purchases of 2018 and newer model-year Lincoln vehicles (12 months on Lincoln Black Label models; 6 months on all other Lincoln models). Full CLEAR enrollment, including biometrics, required to be completed within 120 days of vehicle delivery.





LINCOLN

#### LINCOLN PROTECT® EXTENDED SERVICE PLANS

Whether you purchase or lease your Lincoln, Lincoln Protect offers peace of mind with a variety of plans for vehicle component and maintenance coverage. Fully backed by Lincoln, plans are honored at all Lincoln dealerships in the U.S., Canada and Mexico. Visit your Lincoln Dealer today, and request a genuine Lincoln Protect extended service plan.





**ROADSIDE ASSISTANCE FOR LIFE** We'll be there for you as long as you own your Lincoln – with 24-hour/7-day-a-week assistance nationwide. Coverage provided for the original owner only. Non-transferable. Please see your dealer for complete details.

#### LINCOLN AUTOMOTIVE FINANCIAL SERVICES

Whether you decide to purchase or lease, you'll find a plan designed to fit your individual needs. Visit [Lincoln.com/finance](http://Lincoln.com/finance) or your Lincoln Showroom to explore your financing options.

**NEW VEHICLE LIMITED WARRANTY** Your new Lincoln has the following coverage: 4-year/50,000-mile bumper-to-bumper coverage, 6-year/70,000-mile powertrain coverage, 5-year/60,000-mile safety restraint coverage, and 5-year/unlimited-mile corrosion perforation (aluminum panels do not require perforation) coverage. Whichever comes first. Please ask your dealer for a copy of these limited warranties.

Comparisons based on competitive models (class is Large Traditional Premium Utilities based on Lincoln segmentation), publicly available information and Lincoln certification data at time of release. Vehicles may be shown with optional equipment. Features may be offered only in combination with other options or subject to additional ordering requirements/limitations. Dimensions shown may vary due to optional features and/or production variability. Information is provided on an "as is" basis and could include technical, typographical or other errors. Lincoln makes no warranties, representations, or guarantees of any kind, express or implied, including but not limited to, accuracy, currency, or completeness, the operation of the information, materials, content, availability, and products. Lincoln reserves the right to change product specifications, pricing and equipment at any time without incurring obligations. Your Lincoln Dealer is the best source of the most up-to-date information on Lincoln vehicles.

    Discover more at [Lincoln.com](http://Lincoln.com)